Parsul NICELAND CASE STUDY



Quality, transparency and sustainability in seafood supply chains

Niceland Seafood was established on the same values that built Iceland: sustainability and innovation. With the help of technology from Parsyl, Niceland has created a simple, transparent, and more reliable supply chain, with record-breaking claims payments when things go wrong.

C Parsyl gives us the data we need to more deeply understand product quality, and they protect us if things go wrong."

Patrick Dunaway Director of US Sales & Sustainability



Parsyl monitors and insures Niceland's fresh and frozen seafood shipments, collecting temperature data from their Icelandic distribution facility to US distributors and retailers. Using smart sensors and data insights, Parsyl automatically creates notifications and reports that help Niceland understand product quality and any shelf life lost in transit due to temperature exposure. These insights have enabled supply chain improvements such as:

Sustainable Packaging

Parsyl's low-cost devices allowed Niceland to test and compare packaging methods and identify a solution that maintains high quality fish, with the least amount of waste.

Shipping Optimization

Insights into when and where problems arise and the effect of temperature exposure on product shelf life allow Niceland to rate routes and carriers and pinpoint accountability when things go wrong.







From spoilage to payment in under 8 hours

Niceland receives same-day claim payment for spoilage loss

Niceland is a policyholder of Parsyl's first-of-its-kind parametric insurance product, which provides fast payout based on a customizable spoilage trigger.

On a recent shipment of fresh cod from Reykjavik to Los Angeles, a plane delay left packages sitting on a hot tarmac. Since the shipments were monitored and insured by Parsyl, Niceland received a text message alerting them to the temperature exposure and potential insurance claim.

Learn how embeded insurance can strengthen your supply chain

Request a Demo \rightarrow

Niceland was able to take swift action and confirm the loss. Since the policy is based on Parsyl's objective sensor data, the claim was paid immediately with no need for further investigation.

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ColdCover[™]

powered by Parsul

Typically, a claim such as this would take months for traditional insurers to adjust and pay. With Parsyl's datatriggered coverage, Niceland was able to protect its cash flow and keep its business moving forward without any hassle or waiting period.

Parsyl helps Niceland save time and money on business operations, deliver a better product to consumers and bolster sustainability efforts, all in support of their goal: bring the highest quality, fully traceable seafood products to responsible seafood buyers.